

The European Trusted Shops Seal of Approval has been guaranteeing the safety of online shopping since 1999. Today, more than 10,000 online sellers already use our services to prove their reliability and to gain the trust of online customers. Each year, several million consumers purchase from online sellers that have been certified by us, and use our Seal of Approval, Buyer Protection and Customer Rating products. More than 100 employees in Cologne, Warsaw and Paris support the development of Trusted Shops in Europe.

As reinforcement for our sales team in Cologne, Germany, we are currently looking for a:

Sales Consultant (f/m) United Kingdom

Your job

You are the voice of Trusted Shops and, in this capacity, you help to extend the company's market leadership. As a member of the Cologne telesales team your job is to acquire new customers within the United Kingdom and to sell our attractive products on the growing e-Commerce market. In particular, your job comprises:

- contacting new customers by e-mail and phone
- cold calling and developing new business
- supporting and advising UK customers until contract conclusion
- carrying out marketing campaigns
- managing both customer and contract data
- participating in trade fairs and other customer events

Our requirements

The position will ideally suit you if you are customer oriented and have plenty of drive and tenacity with a desire to exceed sales targets. Furthermore you should meet the following criteria:

- mother-tongue level English; knowledge of German is an advantage
- ideally first professional experience in outbound telesales within the e-Commerce business, however recent graduates with a keen willingness to learn and grow are also very welcome
- outstanding communication skills, interpersonal skills and a high level of ambition are forcing requirements
- with a proactive can-do approach you will quickly progress
- keen interest in the Internet and e-Commerce
- good knowledge of the English market

You are not afraid to approach strangers and have no trouble striking up a conversation – even over the phone? You never lose sight of your objectives and don't get discouraged by set-backs? You meet challenges with enthusiasm and like working in a team? If all this applies to you, we are looking forward to receive your application!

This is a permanent position working 40 hours per week, based in Germany, Cologne. Working time will be 9am to 6pm Monday-Friday.

We furthermore offer

- a proven product with convincing results, great user value and potential
- an interesting job in the future-oriented, international e-Commerce market
- success-oriented compensation
- flat hierarchies in a professional, motivated team
- a pleasant working environment in the heart of Cologne

Contact:

Are you interested? Please send your full application in PDF format, stating your salary expectation and the reference number **VUK120215ts**, to

Riccardo Greco

jobs[at]trustedshops.com

We are looking forward to receive your application!

www.trustedshops.com

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The safe way to web shopping